**Assignment - 5**

**Assignment 1:**  
Please demonstrate complete life cycle of Sales application, please get started from Campaigns, lets create Campaign for Iphone then associate it with lead and then show the complete lead conversion process till Opportunity got closed won.

Graphical user interface, text, application

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Graphical user interface, text, application

Description automatically generated

**Assignment 2:**  
Please demonstrate web-to-lead complete process

Graphical user interface, text, application, email

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Graphical user interface, application

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**Assignment 3:**  
Please demonstrate email-to-case complete process  
Note: please create new emailID for the same to showcase.

Answer:

First create a general email and make it forwarding to our particular service email in salesforce and send the cases to the general email .

This will add the cases for the particular user

Graphical user interface, text, application

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Text, table

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**Assignment 4:**  
Please demonstrate complete life cycle for Service application from logging a case till solution.

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